

PARTNER PROGRAM



CHANNEL

Your customers are moving more things to the cloud. We can help you move with them while increasing your business.

Nyansa's Voyers channel program gives partners access to the newest cloud-based enterprise network analytics innovations on the market today with a unique annuity business that adds value and differentiation to any partner portfolio and service offering.

Voyers partners are authorized by Nyansa to sell, install, and support our entire line of public SaaS and private cloud user performance management solutions - giving your customers unprecedented insight into the user network experience.

The program provides unique resources to and rewards for resellers. Our goal is to help partners expand their business with unique solutions that complement current offerings with direct access to subject matter specialists to enhance the Wi-Fi, network, application and WAN performance of customers.



PROGRAM BENEFITS

- Access to an explosive new market segment
- Unique cloud SaaS analytics offering
- Recurring revenues
- Distinct market differentiation
- Attractive margins
- Broad vertical market applications
- Access to rich sales, technical content
- Free sales and technical training
- Knowledgeable product support



PARTNER PROGRAM



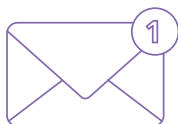
PARTNER QUALIFICATIONS

- Strong wired and wireless practice
- Cisco, Aruba or Extreme wireless offerings
- Extensive technical knowledge of access infrastructure
- Established regional or national service footprint
- Strong relationships with mid-large sized enterprise accounts
- Dedicated champion for cloud/network analytics

APPLY



www.nyansa.com/partners

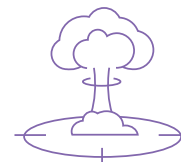


channels@nyansa.com

WHY nyansa



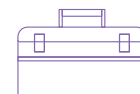
**INNOVATIVE
CLOUD SERVICE**



**EXPLOSIVE
NEW MARKET**



**NETWORK ANALYTICS
INDUSTRY LEADER**



**EXTENSIVE PARTNER
TOOLBOX**